

$$\left| \frac{u''(c)}{u'(c)} \right| = \text{absolute risk aversion}$$

WE TAKE THE ABSOLUTE VALUE, BECAUSE $u''(c) < 0$

$$u(c) = \log c$$

yields

$$\left| \frac{u''(c)}{u'(c)} \right| = \frac{1}{c}$$

decreasing absolute risk aversion

$$\left| \frac{u''(c)}{u'(c)} \right| \cdot c =$$

relative risk aversion

notice that $u(c) = \log(c)$ yields: decreasing absolute risk aversion and constant relative risk aversion

$$= \left| \frac{\partial u'(c)}{\partial c} \right| \cdot \frac{c}{u'(c)}$$

= (ABSOLUTE VALUE OF) ELASTICITY OF MARGINAL UTILITY WITH RESPECT TO CONSUMPTION

RISK AVERSE agents

$$D = 10000$$

with probability

$$\pi_b^i = 0.01$$

each faces damage

THE AGENTS FORM A SOCIETY OF MUTUAL INSURANCE

agent i pays 10 to J if b^J occurs

1000 agents

expected number of b events = $\pi_b \cdot 1000$
= 10

EXPECTED INDIVIDUAL PAYMENT TO OTHER AGENTS IS THE

expected

$$\text{individual cost} = 10 \cdot 10 = 100$$

OF FULL INSURANCE

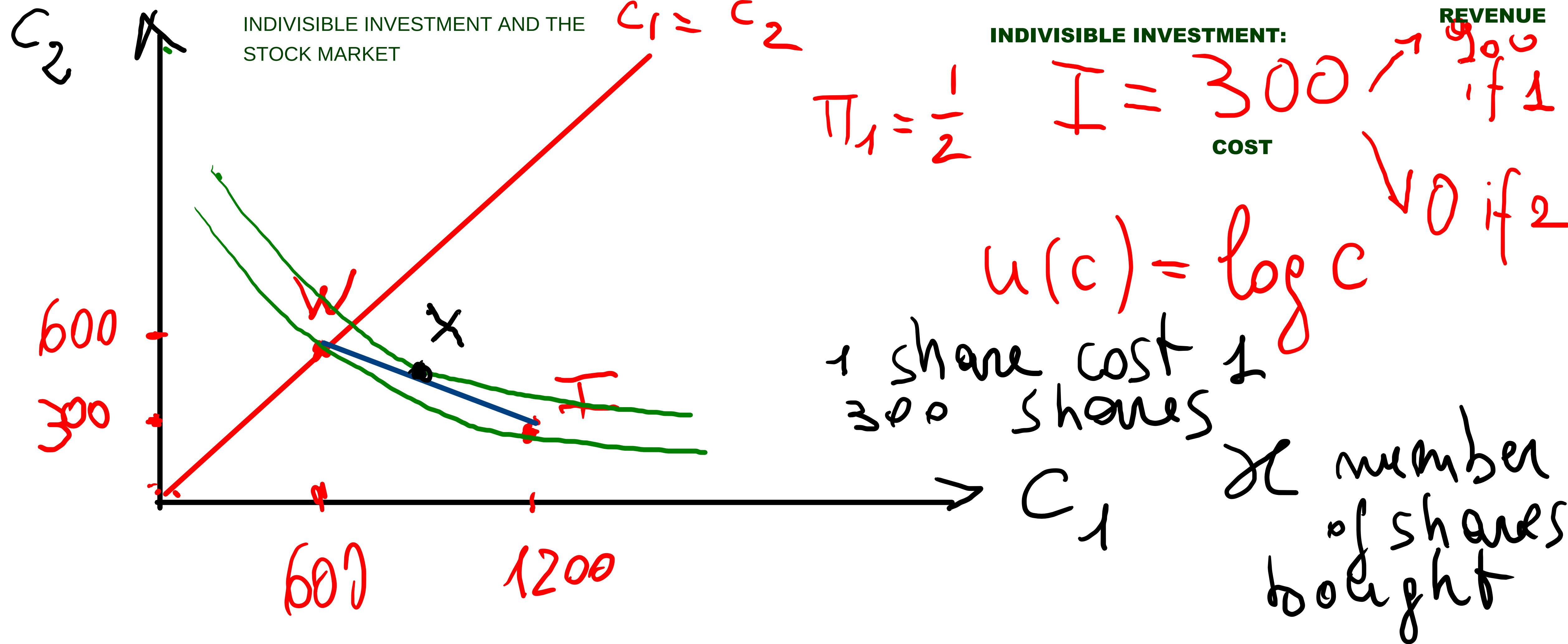
$$\gamma_{fair} = 0.01$$

$$\gamma D = 100$$

is payment for each bad event

expected number of bad events

If premium is fair, a risk averse agent would buy full insurance $K = 10000$ AND PAYS A TOTAL PREMIUM 100. THE SAME RESULT IS ACHIEVED THROUGH MUTUAL INSURANCE: EACH AGENT PAYS 'ON AVERAGE' 100, TO GET FULL INSURANCE



$$EU(I) = u(w) = \log 600 = \frac{1}{2} \log 1200 + \frac{1}{2} \log 300$$

CONSUMER IS INDIFFERENT BETWEEN MAKING AND NOT-MAKING investment I at COST 300. SHE STRICTLY PREFERS BUYING A POSITIVE NUMBER x OF SHARES OF I , IF THIS OPPORTUNITY IS OFFERED BY THE STOCK MARKET. SO THE STOCK MARKET INCREASES INVESTMENT OPPORTUNITIES THROUGH RISK SHARING

x = number of shares = payment to buy x shares

CONSUMPTION IN STATE 1

$$C_1 = W - x + 3x = W + 2x$$

CONSUMPTION IN STATE 2

$$C_2 = W - x$$

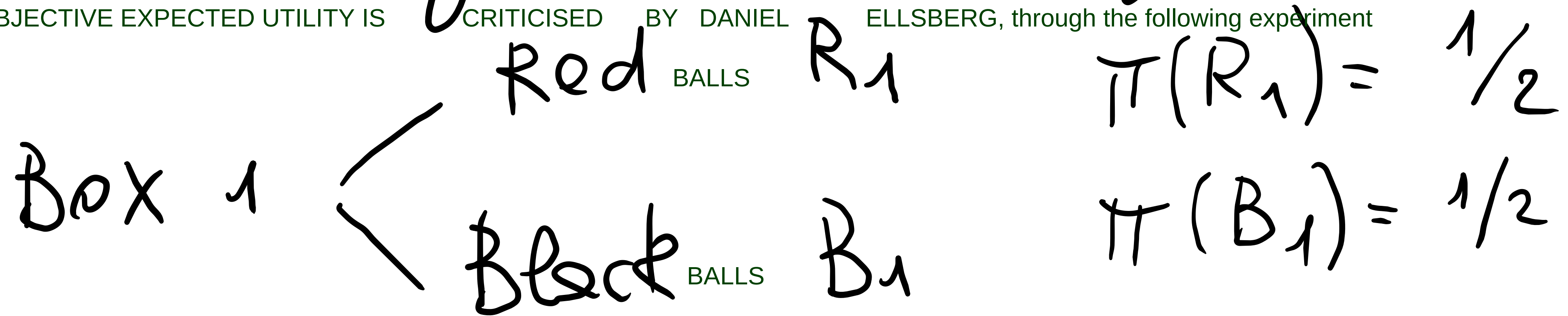
SLOPE OF BUDGET LINE IS

$$\frac{C_2 - W_2}{C_1 - W_1} = -\frac{x}{2x} = -\frac{1}{2}$$

THE BUDGET LINE IS A STRAIGHT SEGMENT WITH SLOPE - 1/2, JOINING THE SURE ENDOWMENT $W = (600, 600)$ AND THE RISKY CONSUMPTION BUNDLE $I = (1200, 300)$. THE EXISTANCE OF A STOCK MARKET MAKES ANY POINT ON THE BUDGET LINE ACCESSIBLE. IN THIS WAY, THE STOCK MARKET INCREASES INVESTMENT OPPORTUNITIES THROUGH RISK SHARING.

Savage (1954) ^{proposes} Subjective $E U$
 $u(0) = 0$

SUBJECTIVE EXPECTED UTILITY IS CRITICISED BY DANIEL ELLSBERG, through the following experiment



R_1 is indifferent to B_1 implies that the probability of R_1 and B_1 are equal



R_2 is indifferent to B_2 implies that the probability of R_2 and B_2 are equal. HERE the conclusion is supported by the knowledge of the number of balls

IF ONE BETS ON R OR B AND WINS, THE REWARD IS 100, THE REWARD IS ZERO OTHERWISE

$$EU(R_2) = \pi(R_2) \cdot u(100) + \pi(B_2) \cdot u(0)$$

$$EU(R_1) = \pi(R_1) \cdot u(100) + \pi(B_1) \cdot u(0)$$

MOST PARTICIPANTS TO THE EXPERIMENT DECLARED THEY PREFERRED BETTING ON R2 RATHER THAN on R1. THIS IMPLIES PROBABILITY OF EVENT R2 IS HIGHER THAN PROBABILITY OF EVENT R1.

$$\frac{1}{2} = \pi(R_1) < \pi(R_2) = \frac{1}{2}$$

THIS SHOWS THAT USING THE AXIOMS OF SUBJECTIVE EXPECTED UTILITY TO INTERPRET THE EXPERIMENTAL EVIDENCE LEADS TO CONTRADICTION. ELLSBERG INTERPRETS THE EXPERIMENTAL EVIDENCE ON THE GROUND THAT THE PROBABILITIES OF EVENTS R1 AND B1 ARE AMBIGUOUS BECAUSE THEY ARE NOT SUPPORTED BY ADEQUATE KNOWLEDGE OF THE RESPECTIVE NUMBER OF R AND B BALLS IN BOX 1.

BETTING ON R2 IS PREFERRED TO BETTING ON R1, AND BETTING ON B2 IS PREFERRED TO BETTING TO B1, BECAUSE AGENTS SHOW 'AVERSION TO AMBIGUOUS PROBABILITIES'. THIS IS AMBIGUITY AVERSION, NOT RISK AVERSION

Consumer Surplus

$$\frac{I}{2} = 1$$

income

reservation price

x_1 discrete x_2 divisible

RESERVATION PRICE:

max price at which agent is prepared to buy 1 additional unit of x_1

GIVEN ANY WELL BEHAVED UTILITY FUNCTION

$$U(x_1, x_2)$$

τ_1

= RESERVATION PRICE OF 1st UNIT OF x_1

τ_2

= RESERVATION PRICE OF 2nd UNIT OF x_1

$$u(x_1, x_2)$$

z_1

IS DEFINED BY:

$$u(0, m) = u(1, m - z_1)$$

z_2

IS DEFINED BY:

$$u(1, m - z_2) = u(2, m - 2z_2)$$

z_m

S DEFINED BY:

$$u(m-1, m - (m-1)z_m) = u(m, m - mz_m)$$

$$u(x_1, x_2) = v(x_1) + x_2$$

NOW RESTRICT THE UTILITY FUNCTION TO
BE QUASI-LINEAR

$$u(x_1, x_2) = V(x_1) + x_2$$

$$p_1: V(0) + \cancel{m} = V(1) + \cancel{m} - p_1$$

$$p_1 = V(1) - V(0) = \text{marg. utility of first unit}$$

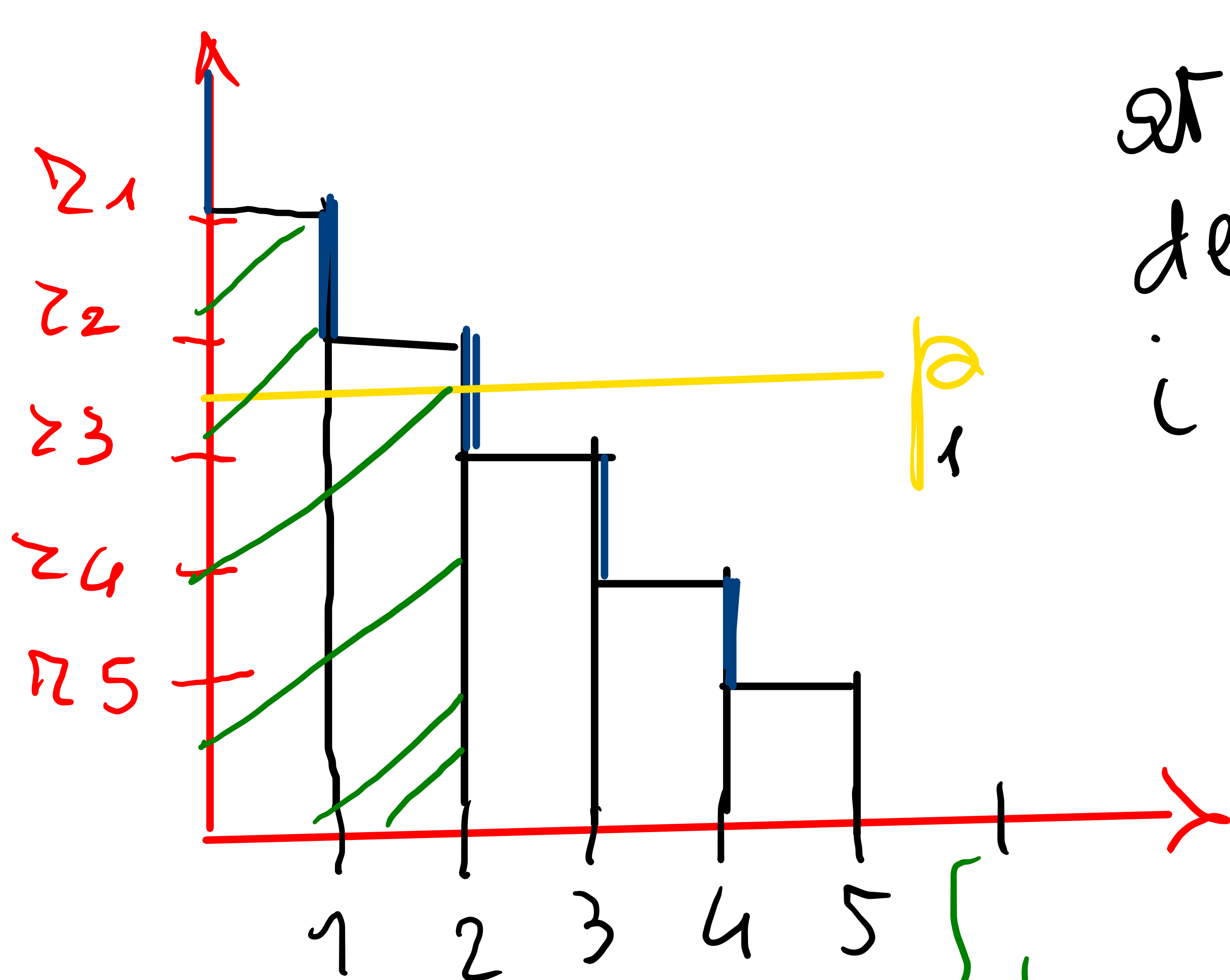
$$p_2 = V(2) - V(1) = \text{marginal utility of second unit of } x_1$$

THE INCOME TERMS DISAPPEAR BECAUSE THE DEMAND OF x_1 DOES NOT DEPEND ON INCOME

$$p_2: V(1) + \cancel{m} - p_2 = V(2) + \cancel{m} - 2p_2$$

$$V'(x_1) \text{ is decreasing: } p_1 > p_2 > p_3 > \dots > p_n$$

since preferences are strictly convex, $|MRS|$ is decreasing with respect to x_1 . Here the marginal utility of x_2 is constant ($= 1$); it follows that the marginal utility of x_1 must be decreasing with respect to x_1 . This proves that the sequence of reservation prices is decreasing

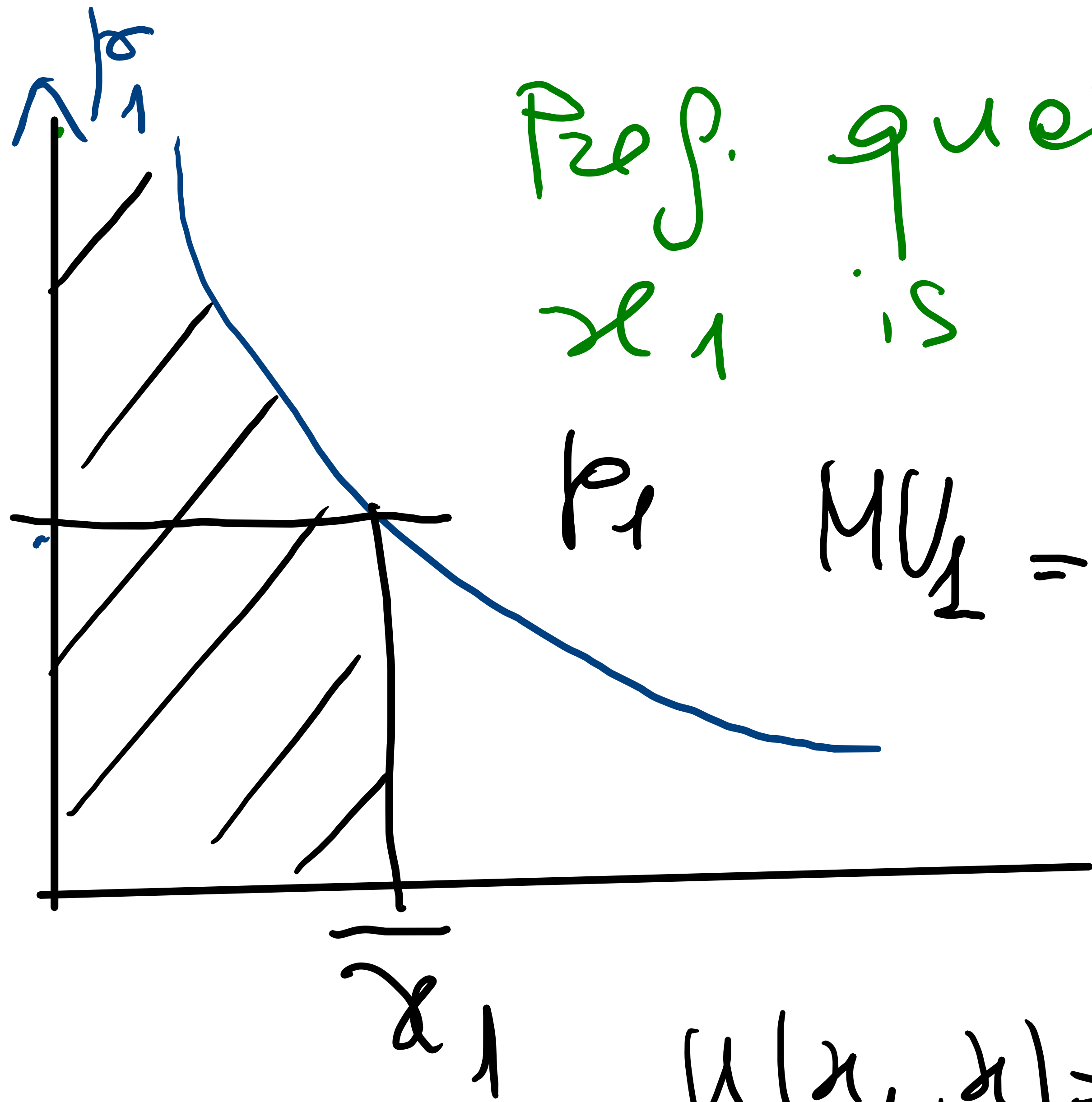


at price p_1
demand is $x_1(i)$
 $i = \max n$ s.t.

$$z_n \geq p_1$$

$z_1 + z_2 =$
total contribution
to utility from
consuming $x_1 = 2$

GROSS consumer's
SURPLUS



Pref. quasi linear but
 x_1 is divisible

$$p_1 \quad MU_1 = \frac{MU_1}{MU_2} = \frac{p_1}{p_2} = p_1$$

$$x_1 \quad p_2 = 1$$

$$u(x_1, x_2) = v(x_1) + x_2 \quad MU_2 = 1$$