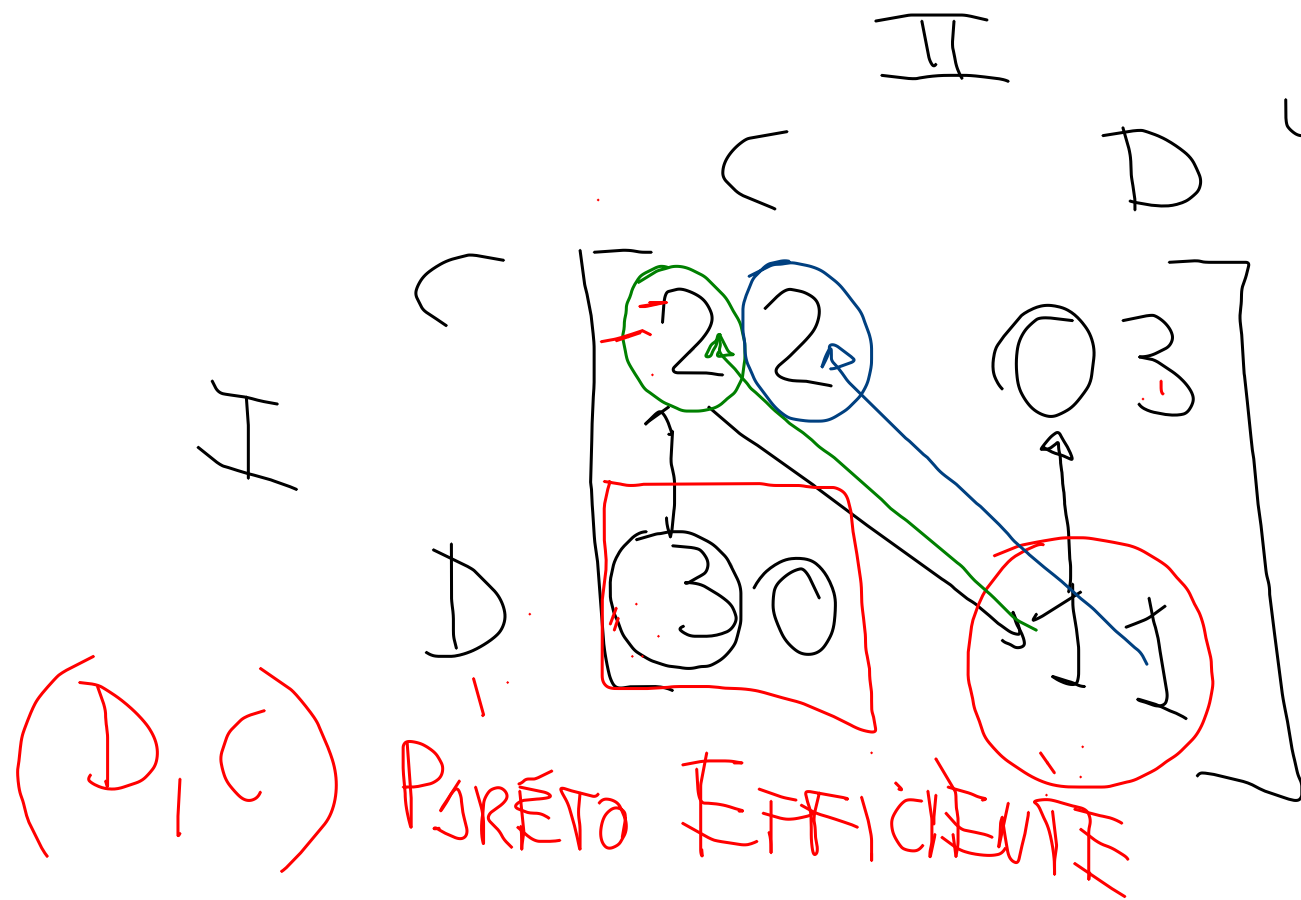


DILEMMA DEL PRIGIONIERO



UNICO EN (D, D)

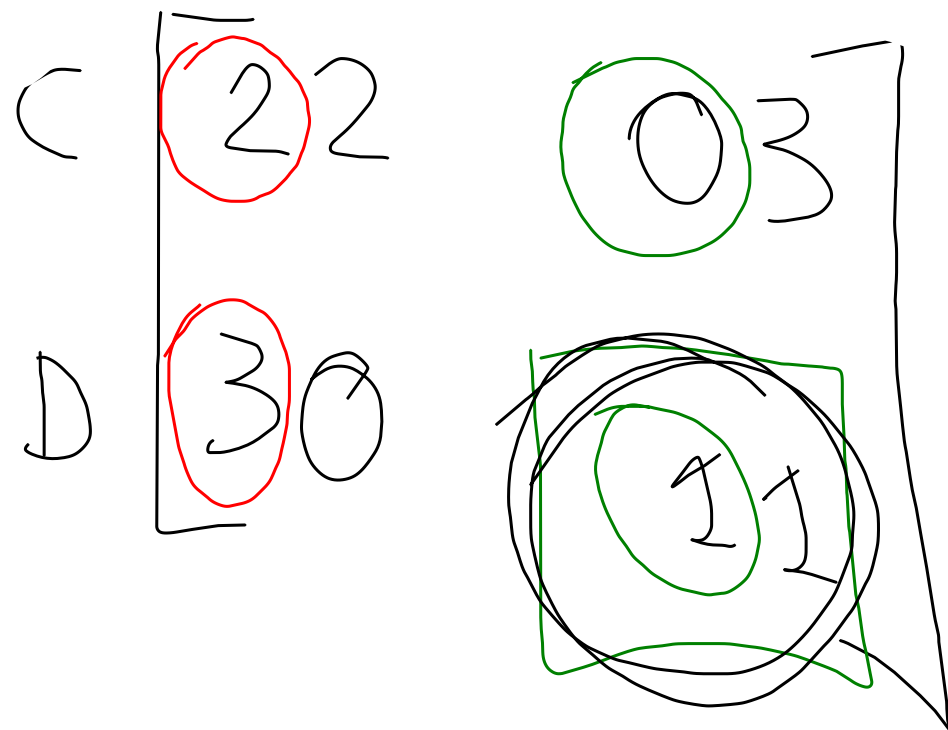
PARETO
 INEFFICIENTE
 X CHE?

PERCHÉ ESISTE
 $(C, C) \rightarrow (2, 2)$
 \Rightarrow ENTRAMBI MIGLIORANO
 RISPETTO $(1, 1)$

NO DOPING

I

DOPING



$$\begin{array}{c}
 a_{-1}^* \\
 \underbrace{\hspace{10em}} \\
 a^* = (a_1^*, a_2^*, \dots, a_N^*) \\
 \begin{array}{c}
 \uparrow \quad \downarrow \\
 a_j \neq a_j^* \quad \text{NON \u00c8 OTTIMALE}
 \end{array}
 \end{array}$$

ASTIE

FINE 60 INIZIO 70

7 SORELLE

STANFORD

"MALEDIZIONE DEL VINCITORE"

WINNER'S CURSE

ASTE

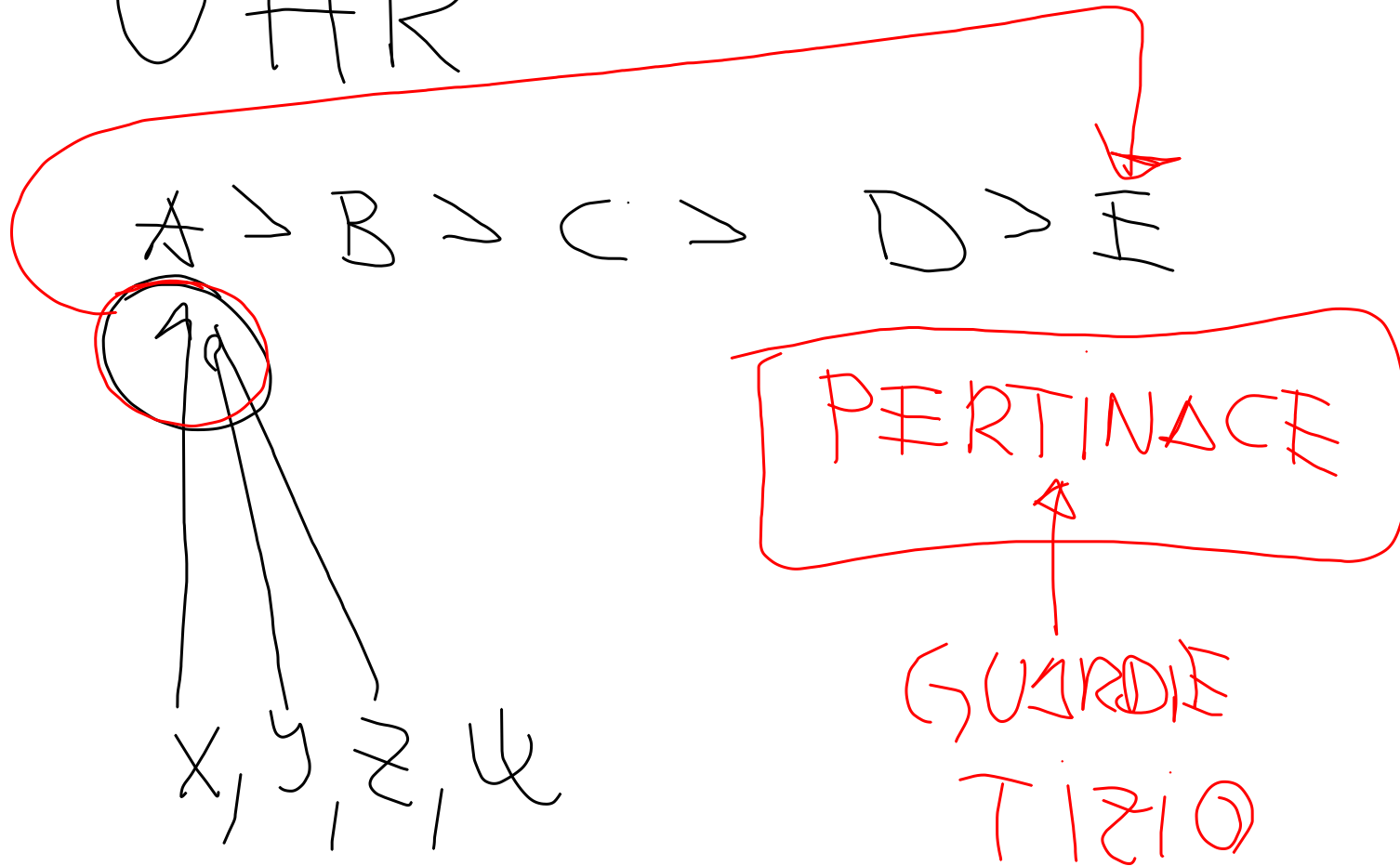
ASTE "BUSTA CHIUSA"

PRIMO PREZZO
FIRST PRICE AUCTION

DINAMICHE

~ 10.000 *c

UHR



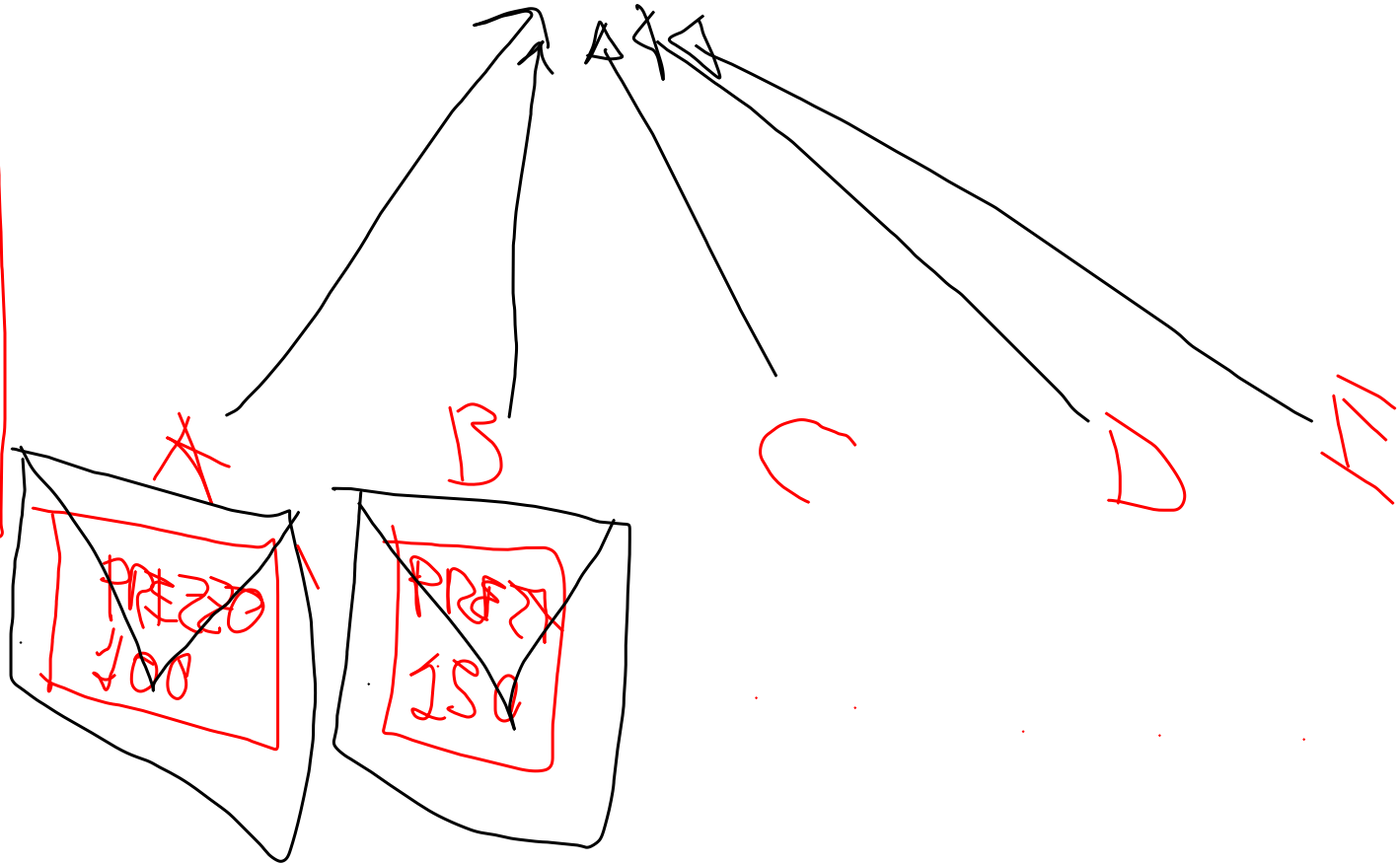
PRIMO PREZZO BUSTA

CHIUSA

10550 (INDIVISIBILE)
VENDITORE (BANDITORE)

PREZZO
FISSE

PREZZO
VINCE → 150
140
100
90



SE IO OFFRO 100

VINCERE
PERDERE

